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B&M



V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

**MEMORANDUM OF UNDERSTANDING
IN THE FIELD OF FOOD TRIALS BETWEEN
BERNHARD SCHULTE SHIPMANAGEMENT (INDIA) PRIVATE LIMITED
AND
V.M. SALGAOCAR INSTITUTE OF INTERNATIONAL
HOSPITALITY EDUCATION**



- 8 MAY 2020 04361

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जडावपत्र - 9 Annexure -

मते प्रतिज्ञात आहे आहे Only for Affidavit

मुद्रांक दि. ०८/०५/२०२०

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मुद्रांक दि. ०८/०५/२०२०

8 MAY 2020

4th Floor, Garden, 460 076

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BERNHARD SCHULTE SHIPMANAGEMENT (INDIA) PRIVATE LIMITED a Company registered under Companies Act 1956 and having its registered office situated at 401 Olympia, Hiranandani Gardens, Powai, Mumbai 400 076 India. Tel: 022-4001 7300 hereinafter referred to as "**BSM**" and **V.M SALGAOCAR INSTITUTE OF INTERNATIONAL HOSPITALITY EDUCATION**, situated at Manora-Raia, Salcete, Goa – 403720, Tel: 91-832-6623000 hereinafter referred to as "the Institute", singly referred to as "the Signatory" and jointly as "the Signatories".

Mr. Sankalp Shukla, Managing Director will represent "**BSM**" and **Prof. Irfan. S. Mirza, Director/Principal** will represent the Institute.

Scope

Parties agree that considering the mutual interest to encourage and to develop the training of candidates working in the field of culinary arts, as well as to co-ordinate, execute and to acknowledge food trials in that area.

Ruled by the principles of mutual respect and co-operation and ruled in accordance with the following clauses:

Clause I

Object

This MOU aims to increase the interaction between the faculty and candidates of BSM and to enhance food safety and nutrition through collaboration and knowledge sharing.

Clause II

Forms Cooperation

1. The cooperation will be carried out through the "Collaborative Food Trials" developed by the Signatories and also through institutional support.
2. The programme will focus on:
 - a) Conduct of Food trials for recruitment of candidates of different ranks.
 - b) Conduct of interviews /placement of students of the "Institute", as directed by terms & conditions through a separate MoU in this regard.



Clause III

Facilities and Financial Implications

1. The Institute will provide with the facility of a modern kitchen (equipped with induction) and faculty for conduct of food trials.
2. Following would be adhered to in relation to the food trial process:
 - a. A minimum of 10 candidates will form a batch for the assessment.
 - b. The trial will include practical and oral assessments, and any other methods deemed necessary.
 - c. The trials days and timings shall be as mutually agreed between the parties.
 - d. The trial criteria, questionnaire, recipe, menu etc, as provided by BSM will remain its intellectual property.
3. BSM agree to pay an amount of Rs. 1200/-(One thousand two hundred only) plus 18% GST per candidate member towards conduct of food trial. Payments shall be subject to TDS deductions, if applicable
4. This MOU is final understanding between the parties for conducting food trials, all oral negotiations entered prior to this shall have no effect whatsoever.
5. Any amendment to this MOU shall be agreed and signed by both the parties.

Clause IV

Effects

1. The MOU shall come into effect on the date of its signature and shall remain valid for a period of 2 (two) years, automatically renewed for successive periods of 2(two) years each.
2. The MOU shall cease to have effect on the date on which either of the parties' issues written notice of two months to the other Signatory of its intension to terminate it.
3. The termination of this MOU shall not affect the execution of any existing and on-going programs or projects, unless the signatories agree otherwise.
4. Disputes arising between the parties may be resolved through mutual discussions. If any dispute cannot be resolved through mutual discussion, parties may resolve their differences through arbitration under the Arbitration and Conciliation Act in force in India. The proceedings shall be conducted in Goa.



Clause V

Confidentiality

Each Party agrees to maintain the confidentiality of any proprietary or confidential information disclosed during the course of discussions or activities under this MOU. Such information shall not be disclosed to any third party without the prior written consent of the disclosing Party, except as required by law. This obligation of confidentiality shall survive the termination of this MOU for a period of two (2) years.

Executed on 8 May 2025



Sankalp Shukla, Managing Director

DIN: 07737910

**For BERNHARD SCHULTE SHIPMANAGEMENT
(INDIA) PRIVATE LIMITED**



Prof. Irfan. S. Mirza, Director/Principal

**For V.M. SALGAOCAR INSTITUTE OF
INTERNATIONAL HOSPITALITY EDUCATION**