



V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsiie.edu.in Web: www.vmsiie.edu.in

Criteria V- Student Support and Progression

KEY INDICATOR-5.1 Student Support

5.1.3.1 Number of students benefitted by guidance for competitive examinations and career counselling offered by the institution year wise during last five years

Sr. No.	Year	Description of Content	Page No.
1	2018-2019	Personality Development Workshop	2-6
2	2019-2020	Career Guidance Talk by Mr. gaurav Apte	7
3	2019-2021	Interview facing skills by Mr. Kartik Khanna	8
4.	2019-2022	Interview facing skills by Mr. Kartik Khanna	8
5	2022-2023	Mastering Interview Skills by Ms. Caroline Steward	10



V. M. SALGAOCAR INSTITUTE *of* INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsihe.edu.in Web: www.vmsihe.edu.in

REPORT ON PERSONALITY DEVELOPMENT WORKSHOP



A 01 Holistic workshop on “Personality Development” was organized by D C Crackers on 27th July 2018 from 8:00am to 4:00pm in our campus. The main objective of the Workshop was to familiarize participants with the emerging ideas and trends on how to develop personality. It also focused on Emotional Intelligence, Memory Power, Interview Skills & Group Discussions, building Confidence, Motivation for Life and on

enhancing their communication skills and interpersonal skills in order to function in professional and social settings effectively. The workshop was very informative as it helped the participants to understand effective planning, time management and implementation for setting goals and achieving both personal and professional goals; to learn to evaluate oneself for further growth, personally and professionally and the content was full of practical examples from day to day life.

Understanding one’s own personality and nurturing it well enables one to be a fine human being and an effective professional. Humans need to learn how to cope with the problems and face the hardships while shaping out careers to become professionals. This workshop helped the participants understand such importance & adopted the methodology of demonstration-cum-discussion, presentation/lecture-cum-discussion, group work, and video viewing. The trainer from D C Crackers, Mr Aftab Azim mentioned different aspects of personality and how participants would be benefitted from this kind of programme.



The workshop ended with a vote of thanks given by our student Mr Sahil Essani. He expressed gratitude towards the trainer & the participants for all their contributions. There were 52 participants from the T.Y class out of the 56 students.

Below is the workshop schedule that was followed:

- 8:00AM-9:00AM :Motivation and realization of importance of Soft Skills
- 9:00AM-10:00AM :Communication and Interpersonal Skills
- 10:00AM-10:15AM :Break
- 10:15AM-11:15AM :Memory Power
- 11:15AM-12:15PM :Emotional Intelligence
- 12:15PM-01:00PM :Lunch





V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

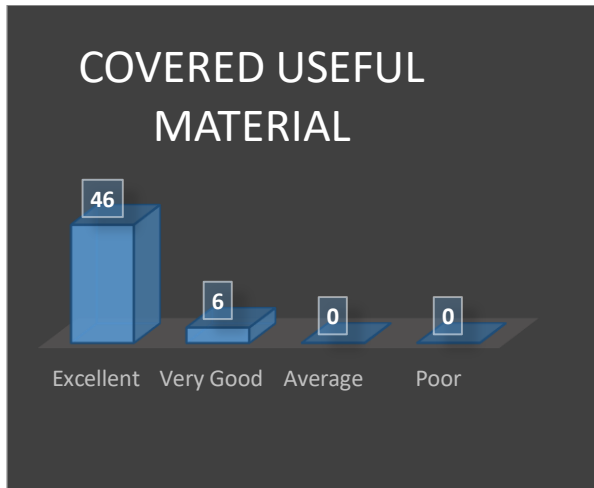
Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsihe.edu.in Web: www.vmsihe.edu.in

01:00PM-02:00PM :Interview Skills & Group Discussions

02:00PM-03:00PM :Confidence

03:00PM-04:00PM :Motivation for Life

At the end of the workshop the students (52 students) were given the feedback form and the feedback analysis report is given below :





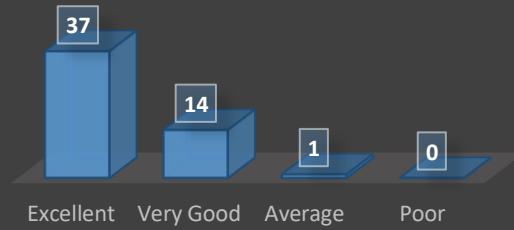
V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsiie.edu.in Web: www.vmsiie.edu.in

EFFECTIVE ACTIVITIES



USEFUL VISUAL AIDS & HANDOUTS



INSTRUCTOR'S KNOWLEDGE



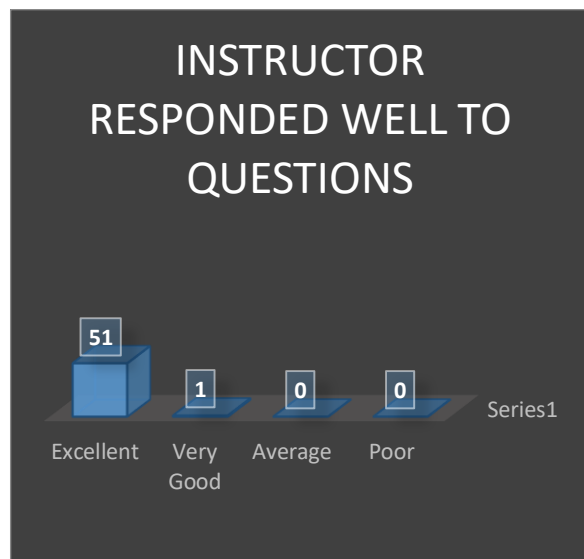
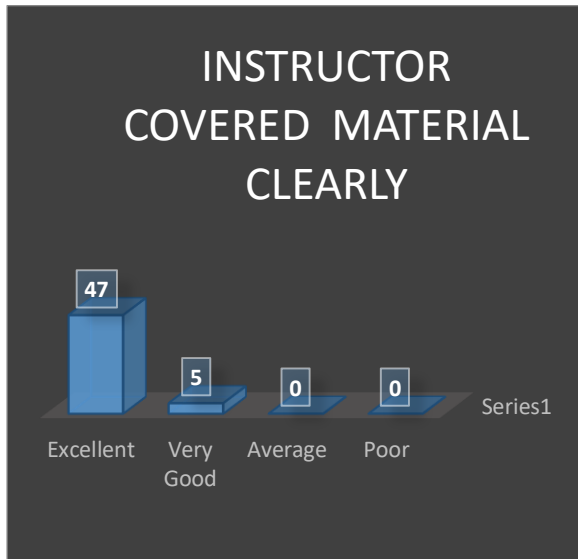
INSTRUCTOR'S PRESENTATION STYLE



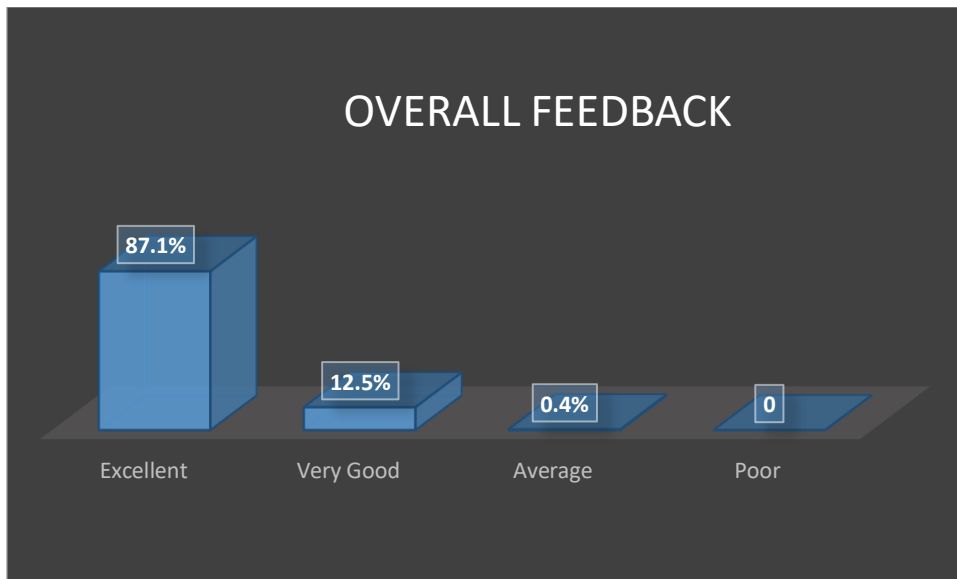


V. M. SALGAOCAR INSTITUTE of INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsiie.edu.in Web: www.vmsiie.edu.in



Overall Workshop Feedback:



The Comments & Suggestions received from students are as follows:

COMMENTS
Excellent presentation & talk
Workshop was excellent
Perfect day session
Excellent job done by the trainer
Topics were discussed well
Presenter was fantastic



V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsiie.edu.in Web: www.vmsiie.edu.in

Made us understand the topic very well
Workshop for other batches recommended
It was good
No need for improvement
No improvisation needed & the instructor was well aware of his matter
Trainer was able to connect with the audience
It was nearly perfect
It was the best
Workshop was amazing
Trainer was well prepared
Excellent presenter
Content was presented in a relatable manner to us

SUGGESTIONS
More activities could have been included
Short duration workshop
Motivation & Job Seeking topic should have been separate workshop
More games
Could have done in only one language
More of these kind of workshops should be organised.

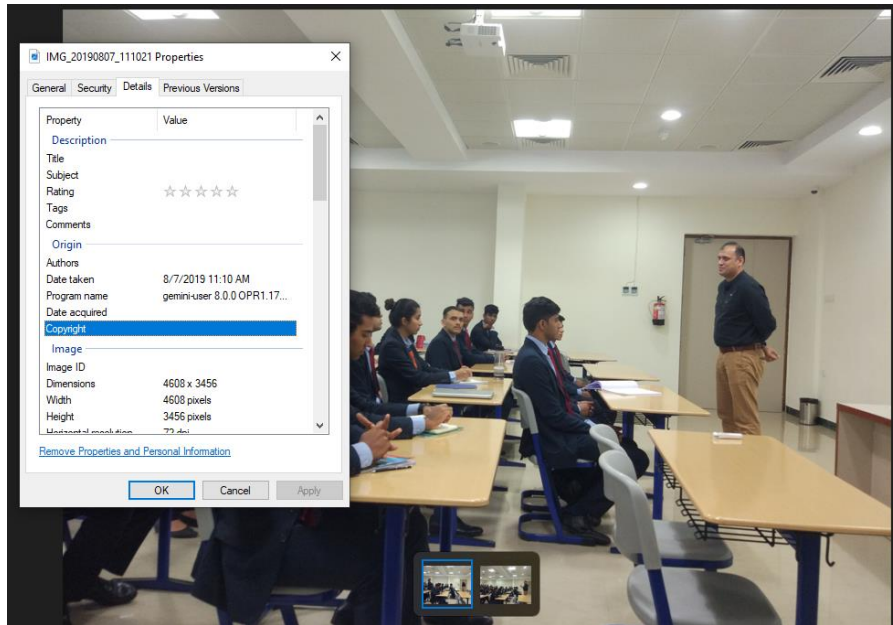


V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsihe.edu.in Web: www.vmsihe.edu.in

Career guidance talk
By Mr. Gaurav Apte
General Manager of Goa Marriott Resort & Spa

Date: 7th August 2019



On 7th August 2019, Mr. Gaurav Apte, General Manager of Goa Marriott Resort and Spa gave a lecture on Career guidance to our T.Y. B.Sc students.

He advised the students on future career options available, besides the hotel industry. Students can get into airlines, cruise lines, retail, banking sector, etc.

He gave some insights on how to apply for jobs as now the process is online. Students who want to go look at international career options should check on the immigration laws, visa procedures, etc.

He also emphasized on the 5 core values of Marriott; Put People First, Pursue Excellence, Act with Integrity, Embrace Change, and Serve our World. The session concluded with the floor being open to Q&A from the students. All the TY students attended.

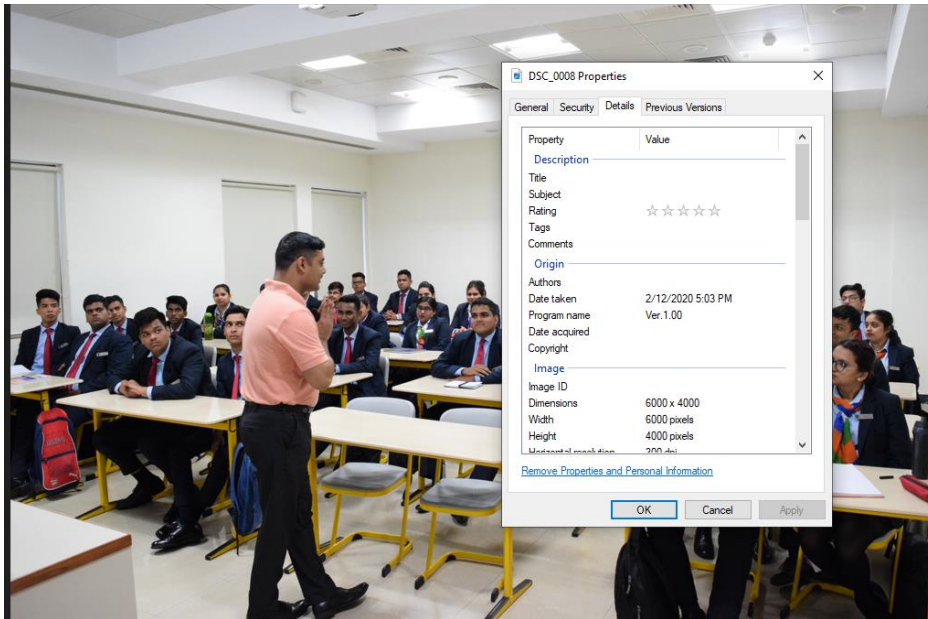


V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsihe.edu.in Web: www.vmsihe.edu.in

Interview facing skills
Lecture by Mr. Kartik Khanna
L&D Manager of Taj Exotica Goa

Date: 12th February 2020



On 12th February 2020, Mr. Karthik Khanna, Learning and Development Manager of Taj Exotica Resort and Spa, Benaulim gave a lecture on interview facing skills to the TY B.Sc. students (2018-21) and SYBSc. Students (2019-2022).

He gave a brief on the culture of Tajness are six pillars—Nobility, Sincere Care, Homage to Local Culture, Sensorial Journeys, Pioneering Spirit, and Authenticity that hold this unique concept of hospitality higher than all others.

He stressed on how attitude, grooming and body language are important to get through interviews. Besides subject knowledge, skills and being proactive is also required.

All the TY and SY students attended.



V. M. SALGAOCAR INSTITUTE
of
INTERNATIONAL HOSPITALITY EDUCATION

Manora Raia, Salcete, Goa – 403720 India
Tel: +91 (832) 6623000 Fax: +91 (832) 6623111
Email: info@vmsihe.edu.in Web: www.vmsihe.edu.in

Mastering Interview skills
Guest lecture by Ms. Caroline Stewart
Impact Training Solutions

Date: 6th October 2022



On 6th of October 2022 Ms. Caroline Stewart had a session with all the T.Y. B.Sc. students on Soft Skills. As per the training need requirement, the following topics were covered:

- Interview Facing Skills
- Body Language during an Interview
- Professional Grooming standards

She engaged the students with different activities. The methodology used was Classroom discourse, Activities, Audio/visuals and Practical Role plays.

All the T.Y. B.Sc. students attended the session.