

1) MOU with Turismo De Portugal for Students and Faculty Exchange Programme, Internship, etc



गोवा GOA

352159

Serial No. 1719
Value of stamp paper 1000/- 6/1/2017
Name of Vendor: V.M. Salgaocar Institute of International Hospitality Education
Residence: Raia goa
Name of vendor: Salgaocar, Raia Purpose: Protocol of Co-operation
License No. JVD/STP/15/2302
As there is no one single stamp paper for the value of Rs. 1000/-
Additional stamp paper for the completion of the value is attached herewith.

[Signature]

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Signature of Purchaser

**PROTOCOL OF COOPERATION
IN THE FIELD OF TOURISM TRAINING
BETWEEN**

TURISMO DE PORTUGAL, I.P.

AND

**V.M. SALGAOCAR INSTITUTE OF INTERNATIONAL
HOSPITALITY EDUCATION**

[Handwritten initials]

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Turismo de Portugal, I.P., hereinafter referred to as Turismo de Portugal and the V. M. SALGAOCAR INSTITUTE OF INTERNATIONAL HOSPITALITY EDUCATION, Goa, hereinafter referred to as "the Institute", singly referred to as "the Signatory" and jointly as "the Signatories";

Aware of the importance of vocational training for the development and sustainability of tourism activity;

Considering the mutual interest to encourage and to develop the training and qualification of human resources working in the field of tourism, as well as to coordinate, execute and to acknowledge professional training actions in that area;

Ruled by the principles of mutual respect and cooperation;

Celebrate this Protocol of Cooperation, ruled in accordance with the following clauses:

Clause I

Object

This Protocol aims to increase the interaction between teachers and students of the Signatories and thus to increase the cooperation between them.

Clause II

Forms Cooperation

1. The cooperation will be carried out through the "Collaborative International Training and Education Programme" (the "Programme"), an exchange programme developed by the Signatories and also through institutional support.

2. The Programme will focus on:
 - a) Training of Students;
 - b) Training of Teachers.

**Clause III
Activities**

1. The Signatories recognize that the success of the Programme depends on the commitment and collective efforts of the institutions involved.
2. To launch the cooperation, the Signatories mutually agree to undertake these activities:
 - a) The Student Specialized Training Programme;
 - b) The Teachers Mentoring Programme
 - c) Mutual Institutional Support

Clause IV

Student Specialized Training Programme

- (a) The training of 6 weeks with the purpose to promote the professional knowledge and cultural integration in the fields of hospitality and tourism in Portugal and India;
- (b) The training of the students of the Institute will be conducted at various tourism schools of Turismo de Portugal, will take place in the months of May and June of each year. Similarly, training in respect of the students of various schools of Turismo de Portugal to be conducted in India at the Institute may take place at any time during the year covering a minimum period of six weeks, except during the months of May/June. The training programme shall be "tailor made" with inputs of the respective Institutions.

- (c) The group size of students from the Signatories will be minimum 10 in number.
- (d) The students of both Signatories will be accompanied by a teacher
- (e) The air fares of the students travelling to Portugal/India will be borne by their respective Institutions, as also any other associated costs, in accordance with the specific policies of each institution. The host institution will be responsible for meeting the cost of accommodation, meals and didactic materials of these students.
- (f) To support the Student Specialized Training Program the host institutions will provide the following services at their own cost and expense:
- Welcome session at the airport.
 - Organizing work practicum lessons.
 - Facilitate student housing and/or accommodation during their stay.
 - Identification of a training Mentor.
 - Organize cultural field trips and visits to companies of the tourism sector.
- (g) Upon successful completion of the period of training, the students/teachers shall be issued a Certificate of Training by the respective Institutions.

Clause V
Teachers Mentoring Programme

1. The Signatories will also support a Teachers mentoring programme.
2. The Teachers Mentoring Programme will have the following characteristics:

- a) The air fares of the teachers accompanying the students from India/Portugal will be borne by the respective Institutions as also any other associated costs in accordance with the specific policies of each Institution. The host institution will be responsible for meeting the cost of accommodation and meals of these teacher/s.
- (b) The sending institution will identify one (or more) faculty member/s to provide mentorship of each of the student group involved on this professional interchange experience.
- i) The visiting faculty member/s will be responsible for periodic site visits to the students.
 - ii) Together with the host institution, the visiting faculty member will coordinate cultural visits and field trips to tourism companies.
 - iii) The visiting faculty member will assist whenever possible with visiting student needs such as accommodation needs, orientation of the host city, communication needs, travel needs and daily living logistics.
 - iv) The visiting faculty will provide educational mentoring to assist with the students' work experience requirements.

Clause VI

Mutual Institutional Support

1. To effectively build mutual institutional support, the Signatories will assist each other in their respective countries.
2. Each Signatory will provide the other with current promotional material and both will look for opportunities to promote the Collaborative International Training and Education effort.

Clause VII

Competent Authorities

This Protocol and the Collaboration International Training and Education Programme will be coordinated and managed jointly by the Turismo de Portugal (represented by its Department of Education) and by the Institute.

Clause VIII

Changes

The present Protocol may be changed at any time by mutual written consent of the Signatories

Clause IX

Interpretation

Any question regarding the implementation of this Protocol will be settled amicably through mutual consultation between the Signatories.

Clause X



Effects

1. This Protocol shall come into effect on the date of its signature and shall remain valid for a period of 2 (two) years, automatically renewed for successive periods of 2 (two) years each.
2. ~~This Protocol shall~~ This Protocol shall cease to have effect on the date on which either Signatory issues written notice of three months to the other Signatory of its intention to terminate it.
3. The termination of this Protocol shall not affect the execution of any existing and on-going programs or projects, unless the Signatories agree otherwise.

Executed on the 11th of January of 2017, in 2 (two) originals, in English language.

For Turismo de Portugal, I.P.,

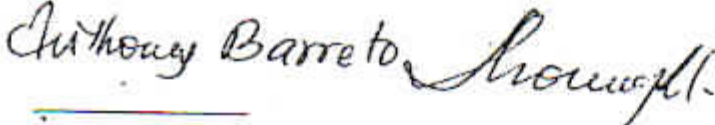
For V.M. SALGAOCAR INSTITUTE OF
INTERNATIONAL HOSPITALITY
EDUCATION


Luis Araújo
President 


Dattaraj V. Salgaocar
President - Managing Committee

Witnesses :

1. Name & Signature


Anthony Barreto

2. Name & Signature



Addendum to the Protocol of Cooperation in the field of Tourism Training between Turismo de Portugal, I.P and V.M. Salgaocar Institute of International Hospitality Education, signed in Goa, Republic of India, on the 11th January 2017

Further to the signature of the Protocol of Cooperation in the field of Tourism Training between Turismo de Portugal, I.P. of the Portuguese Republic, and V.M. Salgaocar Institute of International Hospitality Education of the Republic of India, both Signatories decided to adopt an Addendum to the Protocol in reference, as follows:

Clause IV A

Internship

Objective of Internship:

Internship Education is an academic concept designed to strengthen a student's learning experience by integrating on-campus studies with closely related work experience at reputed starred hotels.

1. The period and itinerary of the internship to be engaged by the student is to be agreed upon by both the Signatories, which will be of a duration of not less than six months.
2. Internship has to be provided at starred hotels.
3. The internship program will be managed jointly.
4. The Signatories may agree on the terms and conditions of accommodation, meals, laundry facilities and stipend to be provided to the students undergoing internship in Portugal and India.
5. The Signatories will ensure that the hotel shall complete the performance register, testimonials and any other document required by the internship program.
6. The Signatories shall provide all assistance to the hotel to ensure smooth transition of students during the internship.

Clause IV B

Placement

Objective of Placement:

To nurture great talent and recognize that gaining experience in an organization not only provides students with insight into their chosen field but to know how business is done. It also gives them a competitive edge when applying for jobs in reputed starred hotels and multinational companies.

1. On successful completion of the Degree program both the Signatories may consider appropriate avenues for placement to graduating students.
2. Both Signatories will enable job placement opportunities with an organization which shares similar values on professionalism and following best-practices in the industry.

Clause V A

Guest Lectures/Undertaking Joint Research Projects/organizing Seminars and Symposiums

Objectives: Guest Lectures/Undertaking joint research projects/organizing seminars and symposiums

This exchange of Faculty will encourage members from existing and other institutions coming under the purview of both Signatories to undertake short visits or fixed term assignments as per existing norms.

1. A specific plan will be worked out for each activity setting forth detailed arrangement for collaboration which will be mutually agreed upon.
2. Terms and conditions for each visit or assignment for such exchange will be worked out between the two Signatories mutually.
3. A separate agreement will be entered into giving such details including terms of exchange of any intellectual property.
4. Details of accommodation travel and financial implications to be worked out by both the Signatories mutually.

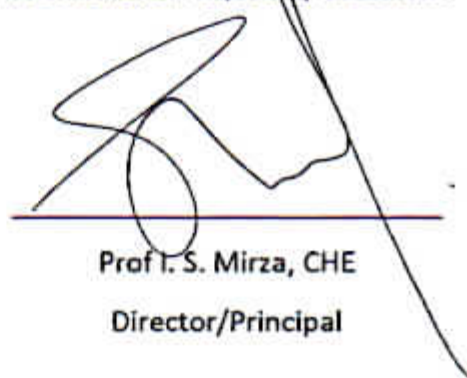
Signed in Goa, Republic of India, on the 15th of February of 2020, in 2 (two) originals, in the English language.

For Turismo de Portugal, I.P.



Luís Araújo
President of the Board

For the V. M. Salgaocar Institute of International Hospitality Education



Prof I. S. Mirza, CHE
Director/Principal

V. M Salgaocar
Institute of International Hospitality Education
Prof. I. S. Mirza, CHE
Manora Raia, Salcete, Goa
403720 India

17 May 2021

Execution of Agreement between VMSIHE and CRCS/CAAS

Dear Irfan,

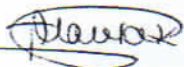
We are delighted of starting a collaboration with V. M. Salgaocar Institute.

As we proceed to execute the agreement, please find enclosed the two original copies of the final document. One set is for you, and we would appreciate your support signing and sending one original to the following address:

Tamara Cudré-Mauroux
Swiss Education Group – Head office
Avenue des Alpes 27
1820 Montreux
Switzerland

Please do not hesitate to contact us should you have any question or need further information.

Many thanks and with kind regards from Switzerland,



Tamara Cudré-Mauroux
Partnerships and Development Coordinator
Swiss Education Group



Memorandum of Understanding (MoU)

by and between

César Ritz Colleges Switzerland
and its sub-brand, Culinary Arts Academy Switzerland
Switzerland

and

V.M. Salgaocar Institute of International Hospitality Education
India

(each, a Party, and together, the Parties)

3 May 2021

Whereas

César Ritz Colleges Switzerland ("CRCS"), Culinary Arts Academy Switzerland ("CAAS") and V.M. Salgaocar Institute of International Hospitality Education ("VMSIHE") are willing to cooperate to provide international education and practical training for VMSIHE students to strengthen their educational experience and to better serve the hospitality industry by gaining additional knowledge and skills through this exchange.

Now, therefore, the Parties hereby agree as follows:

1. Admission

This Memorandum of Understanding (MoU) provides the terms and conditions for the admission of VMSIHE students who have successfully completed the Bachelor of Science in Culinary Arts or the Bachelor of Science in International Hospitality Management to progress towards the following awards: (referred as *the Programmes* in this document):

- Master of Arts in Hospitality and Tourism Entrepreneurship – granted by César Ritz Colleges Switzerland and University of Derby, UK
- Master of Arts in Culinary Business Management – granted by César Ritz Colleges Switzerland and University of Derby, UK
- Swiss Grand Diploma in Pastry & Chocolate Arts – granted by Culinary Arts Academy Switzerland (*advanced standing progression for graduates in Bsc. Culinary Arts at VMSIHE*)

In order to be eligible for the Programme, VMSIHE students will have to meet the conditions set forth in Appendix A.

CRCS/CAAS retain complete authority to verify and decide whether such conditions are met and decide whether to admit a VMSIHE student, on a case-by-case basis. In any event, CRCS/CAAS shall not be obliged to accept a VMSIHE student, even if such VMSIHE student is eligible for admission pursuant to the conditions set forth in this Article.

In the event a student completes successfully the admission process set by CRCS/CAAS and is admitted to the Programme, he/she shall, as a rule, directly begin with the term of the Programme indicated in Appendix B unless decided otherwise by CRCS/CAAS on a case-by-case basis.

This MoU for the sake of brevity refers to the students opting to pursue their Masters/Diploma at CRCS/CAAS as 'VMSIHE students'. It is agreed that the students once admitted to CRCS/CAAS, shall be deemed to be the students of CRCS/CAAS for the purposes of this MoU and in connection with all financial obligations with respect to payment of fees and all other incidentals, due and payable by the students under this MoU.

2. Programme

The exact content and the schedules of the courses, of the Programme, to be undertaken by VMSIHE students at CRCS/CAAS will be freely determined by CRCS/CAAS.

The successful completion of a Programme at CRCS/CAAS will result in the VMSIHE student graduating with the award/s as included in the academic provisions specified in Appendix A.

3. Fee Structure

VMSIHE students will be required to pay the standard fee, as set out by CRCS/CAAS and stated in the latest brochure & application package.

Fees are paid per term and required six weeks prior to the start of the Programme.

VMSIHE shall be under no obligation of any nature whatsoever nor VMSIHE can be held liable for any default /non-payment of any fees by the concerned Student/s admitted in CRCS/CAAS, pursuant to this MoU. CRCS /CAAS shall proceed with the concerned student/s independently with regard to the default/non-payment of fees, etc. and in accordance with its rules and regulations and shall not have any recourse to VMSIHE in connection with the default/non-payment of fees.

4. Responsibilities of the Parties

CRCS/CAAS undertakes to:

- Enable Faculty exchanges between CRCS/CAAS and VMSIHE to deliver masterclasses online or onsite in Switzerland or India. Suitable dates to be agreed upon by both parties separately;
If any faculty/ies of CRCS/CAAS travel to Goa at VMSIHE campus for delivering Onsite Masterclass, CRCS/CAAS shall bear the expenditure relating to the travel, visa and other expenses related to travel of such faculty/ies. The Host Institution will be responsible for meeting the cost of accommodation and meals for the visiting faculty/ies. No other costs shall be borne by the Host Institution.
- Promote the Programme to the VMSIHE Students interested in such Programme;
- Provide all relevant information, promotional materials and admission procedures to VMSIHE Students, as required by VMSIHE; and
- Inform VMSIHE of any changes that might affect this Agreement.

VMSIHE undertakes to:

- Enable Faculty exchanges between VMSIHE and CRCS/CAAS to deliver masterclasses online or onsite in India or Switzerland. Suitable dates to be agreed upon by both parties separately;
If any faculty/ies of VMSIHE travel to Switzerland at CRCS/CAAS campus for delivering Onsite Masterclass, VMSIHE shall bear the expenditure relating to the travel, visa and other expenses related to travel of such faculty/ies. The Host Institution will be responsible for meeting the cost of accommodation and meals for the visiting faculty/ies. No other costs shall be borne by the Host Institution.
- Provide full support to CRCS/CAAS to promote the Programme to all interested VMSIHE students;
- Promote the Programme to the VMSIHE students; and
- Inform CRCS/CAAS of any changes that might affect this Agreement.

5. Renewal, Termination and Amendment

This MoU will be in effect for a period of 2 years from the date of signature and may be renewed by mutual consent.

Either Party can terminate this MoU at any time by providing a 90-day written notice for the end of a CRCS/CAAS academic term.

The issuance of notice by either party shall not affect the rights of the students pursuing their course/program at CRCS/CAAS. Such students who have complied with all the terms and conditions including payment of fees pursuant to the terms of this MoU, shall have unfettered rights to pursue their course /program at CRCS/CAAS and complete the course/program at CRCS/CAAS, subject to payment of the applicable fees and compliance with the rules and regulations of CRCS/CAAS.

6. Miscellaneous

This MoU constitutes the entire agreement and understanding among the Parties with respect to the subject matter hereof and supersedes all prior oral and written agreements or understandings of the Parties relating hereto.

Each Party shall act as an independent contractor and nothing in this Agreement shall be construed to create a partnership or joint venture, nor shall it give to one Party the power or authority to act for, bind or commit the other Party in any way. Each Party is not authorised to make any statement, claims, representation or warranties, or act on behalf of the other Party, except as specifically authorised in writing by the other Party. Accordingly, one Party shall not use or refer to, the name or logo of the other Party without the previous written consent of the other Party.

This MoU, including this provision, shall not be amended or modified except by a document in writing duly executed by the Parties.

Neither Party may assign or transfer, in whole or in part, or delegate all or any portion of his rights or obligations under this MoU without the prior written consent of the other Party. Any assignment, transfer or delegation made without such consent shall be void.

If any provision of this MoU is held to be unenforceable under applicable law for any reason, it shall be adjusted rather than voided, and if such provision is declared totally or partially void, the remaining part of the provision and all other provisions of this MoU shall remain valid and enforceable to the fullest extent possible.

Publications and/or presentations concerning matters of interest for CRCS/CAAS are subject to the written permission of CRCS/CAAS. CRCS and CAAS are part of Swiss Education Group (SEG).

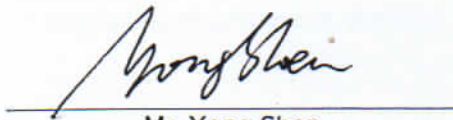
7. Governing Law and Jurisdiction

This MoU shall be governed by, interpreted and construed in accordance with, the substantive laws of Switzerland, without reference to conflict of laws principles thereof.

Any dispute, controversy or claim arising out of or in relation to this MoU, including the validity, invalidity, breach or termination thereof, shall be settled by arbitration in accordance with the Swiss Rules of International Arbitration of the Swiss Chambers of Commerce or with the Singapore International Arbitration Centre Rules (SIAC Rules), as may be mutually agreed, in force on the date when the Notice of Arbitration is submitted in accordance with these relevant Rules. The number of arbitrators shall be one. The seat of the arbitration shall be in Sion or Singapore, respectively. The arbitral proceedings shall be conducted in English.

In witness thereof, the Parties have duly executed this Memorandum of Understanding in Switzerland and India, on 3 May 2021.

César Ritz Colleges Switzerland
Culinary Arts Academy Switzerland

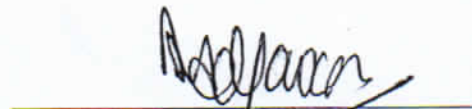


Mr. Yong Shen
Chief Executive Officer
Swiss Education Group



Dr. David Knuff
VP Academic Excellence & Innovation
Swiss Education Group

V.M. Salgaocar Institute of International
Hospitality Education



Mr. Dattara Salgaocar
Chairman
V.M. Salgaocar Institute of International
Hospitality Education



Prof. J. S. Mirza
Director/Principal
V.M. Salgaocar Institute of International
Hospitality Education

Appendix A

It is agreed that CRCS/CAAS will:

1. Process all complete applications.
2. Recognize previous studies undertaken at VMSIHE towards its Programme.
3. Accept those candidates from VMSIHE who have a minimum TOEFL IBT 67-74 or IELTS equivalent to 6.0 for Master programmes.
4. Accept those candidates from University Name who have a minimum TOEFL IBT 46 or IELTS equivalent to 5.0 for the Swiss Grand Diploma in Pastry & Chocolate Arts;
5. Award VMSIHE Students the qualification to the Programme successfully completed. Course progressions for the different options are listed in Appendix B.
6. Place graduates in practical training, in accordance to the career services department, with equality for all graduates.

It is agreed that VMSIHE will:

1. Test and select VMSIHE students to ensure an adequate level of English and academic performance.
2. Promote this Programme at VMSIHE.

OPTION 1: MASTER OF ARTS IN HOSPITALITY AND TOURISM ENTREPRENEURSHIP

Progression path for students transferring from VMSIHE to César Ritz Colleges Switzerland at postgraduate level:

<p>STAGE 1</p> <p>Successful completion of the Bachelor of Science in International Hospitality Management <u>or Bachelor of Science in Culinary Arts</u> at VMSIHE</p>
<p>STAGE 2*</p> <p>2 x 11 weeks at César Ritz Colleges Switzerland – Brig campus</p> <p><u>Term 1</u> (11 weeks)</p> <ul style="list-style-type: none"> - Creativity and Innovation for Competitive Advantage - Hospitality Industry Operations & Trends - Decision Making in Entrepreneurial Finance - Corporate Entrepreneurship for Hospitality and Tourism - French or German <p><u>Term 2</u> (11 weeks)</p> <ul style="list-style-type: none"> - Strategic Marketing for Entrepreneurs - Risk, Crisis and Recovery in the Global Hospitality and Tourism Industry - Digital Marketing and e-Commerce in Hospitality - Leading Success Through Human Capital - Business Sustainability in Hospitality and Tourism - Business Research Methods - French or German
<p>STAGE 3</p> <p>Integrated Business Project / Paid Internship in Switzerland or worldwide (4 to 6 months)**</p>
<p>Master of Arts in Hospitality and Tourism Entrepreneurship granted by University of Derby (UK) and Master of International Business in Entrepreneurship granted by César Ritz Colleges Switzerland</p>

*Course Curriculum in subject to change

**Internship in Switzerland requires an intermediary level of French or German

OPTION 2: MASTER OF ARTS IN CULINARY BUSINESS MANAGEMENT

Progression path for students transferring from VMSIHE to Culinary Arts Academy Switzerland at postgraduate level:

<p>STAGE 1</p> <p>Successful completion of the Bachelor of Science in International Hospitality Management or Bachelor of Science in Culinary Arts at VMSIHE</p>
<p style="text-align: center;">STAGE 2*</p> <p style="text-align: center;">2 x 11 weeks at Culinary Arts Academy Switzerland – Le Bouveret campus</p> <p>Term 1 (11 weeks)</p> <ul style="list-style-type: none"> - Food Culture and Culinary Trends - Leadership and People Management - Revenue and Performance Analysis in the Culinary Industry - Sustainability, Social Responsibility, and Ethics - Strategic Management in the Culinary Industry - Academic Skills Support - Culinary Fundamentals and Food Safety <p>Term 2 (11 weeks)</p> <ul style="list-style-type: none"> - Creativity and Innovation - Events and Catering Management - Advanced Marketing for the Culinary Industry - Research Methods - Food Entrepreneurship and Business Start-Up - International Cuisines
<p>STAGE 3</p> <p>Integrated Business Project / Paid Internship in Switzerland or worldwide (4 to 6 months)**</p>
<p>Master of Arts in Culinary Business Management granted by University of Derby (UK) and Master of International Business in Culinary Business Management granted by César Ritz Colleges Switzerland</p>

**Course Curriculum in subject to change*

***Internship in Switzerland requires an intermediary level of French or German*

OPTION 3: SWISS GRAND DIPLOMA IN PASTRY AND CHOCOLATE ARTS

Progression path for students transferring from VMSIIHE to Culinary Arts Academy Switzerland at undergraduate level:

<p>STAGE 1</p> <p>Successful completion of the Bachelor of Science in Culinary Arts at VMSIIHE</p>
<p>STAGE 2*</p> <p>2 x 11 weeks at Culinary Arts Academy Switzerland – Lucerne campus</p> <p><u>Term 2</u> (11 weeks)</p> <ul style="list-style-type: none"> - From Cocoa Bean to Chocolate Bar - Modern Desserts - Vegetarian, Vegan and Dietary Trends <p><u>Term 3</u> (11 weeks)</p> <ul style="list-style-type: none"> - From Idea to Masterpiece - Industry Trends & Concepts - Innovative Showroom Excellence
<p>Optional – paid internship in Switzerland or worldwide**</p>
<p>Swiss Grand Diploma in Pastry & Chocolate Arts awarded by Culinary Arts Academy Switzerland</p>

**Course Curriculum in subject to change. Progression will be confirmed upon enrolment, according to courses passed/covered.*

***Internship in Switzerland requires an intermediary level of French or German*



3) MOU with Martinhal Family Hotels

INTERNSHIP AGREEMENT

BETWEEN

MARTINHAL FAMILY

HOTELS

AND

V.M. SALGAOCAR INSTITUTE OF INTERNATIONAL HOSPITALITY EDUCATION-GOA

Martinhal Family hotels herein referred to as "hotel" and the "V.M. Salgaocar Institute of International Hospitality Education" herein referred to as the "Institute" singly referred to as "the signatory" and jointly as "the signatories"

The Protocol aims to provide and increase the interaction between Hotel industry experts and the institute.

Object

Aware of the importance of professional internship which is a part of the curriculum of three year degree program BSc International Hospitality Management offered at the institute in Goa, the hotel and the institute are ruled by the principals of mutual respect and co-operation **to provide internship to the students of the institute** which will be mutually beneficial to both the parties.

Agreement

The hotel and the institute constitute the parties as partners, joint venture partners, principal agent or otherwise participants, in a joint or common undertaking **i.e. to provide internship at any reputed hotel of Martinhal Family Hotels.**

Functions

The Internship program will be co-ordinated and managed jointly by the hotel and the Institute.

1. Hotel:

- The hotel agrees to contract the students of the Institute who agrees to fulfil all the functions as laid down by the hotel.
- The hotel shall pay to the student a stipend as agreed upon by both the parties on the date and terms of the provisions as specified by the hotel.
- The hotel shall provide the student with accommodation, meals, and laundry facilities and on the job training as it deems necessary for the student, to fulfil their duties and responsibilities.
- The hotel shall complete the performance register, testimonial and any other documents required by the internship program, and on completion of Internship shall hand over all the documents to the student.

2. Institute:

- The institute shall abide by the hotel regulations to which that students are deputed for Internship as mutually agreed.
- The institute shall provide all assistance to the hotel to ensure smooth transition of student during the internship.
- The Institute hereby undertakes to fulfil all the requirements of the hotel in a professional manner so as to protect and preserve the hotel's good name and to safe guard its good will and profitability.

Changes:

The present agreement may be changed at anytime by mutual written consent of the signatories.

Effects

- This agreement shall come into effect on the date of its signature and remain valid for a period of two years, automatically renewed for successive periods of two years each.
- The agreement shall cease to have effect on the date on which either signatory issues written notice of two months to the other signatory of its intention to terminate it.
- There will be no financial implications on either side.

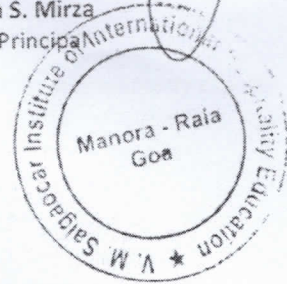
Executed on the 26th January 2022, in two originals

For Martinhal Family Hotels
Elegant Family Hotels Management, S.A.
NIPC 523 372 802
Quinta de Martinhal, Lote 95
Apartado 54 • 8550-330 SAGRES

Cláudia Lobo
Human Resources Technique

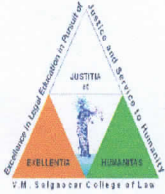
For V.M. SALGAOCAR INSTITUTE OF INTERNATIONAL
HOSPITALITY EDUCATION

Prof. Irfan S. Mirza
Director/ Principal



4) MOU with V. M. Salgaocar Colleg of Law

MEMORANDUM OF UNDERSTANDING



**V. M. Salgaocar Institute of International Hospitality Education
Manora – Raia, Salcete, Goa, India.**

and

Devi Sharvani Education Society's

V. M. Salgaocar College of Law, Miramar - Goa

The present Memorandum of Understanding (MOU) is signed on the 20th day of April, 2023

by and between

V. M. Salgaocar Institute of International Hospitality Education, Manora – Raia, Salcete, Goa, India., affiliated to Goa University, hereinafter referred to as **VMSIHE** , hereby represented by its Director/Principal, Prof. Irfan Mirza, CHE.

and

Devi Sharvani Education Society's V. M. Salgaocar College of Law, Miramar, Goa, affiliated to Goa University, hereinafter referred to as **VMSCL**, hereby represented by its Officiating Principal, Dr. G. Shaber Ali.

In order to advance and enrich the differed academic programmes which are offered by **VMSIHE** and **VMSCL**, considering that they are all recognized by the University Grants Commission and by the Bar Council of India as also affiliated to Goa University, herewith mutually enter into this formal MOU **to promote collaborative research through their Research Centers as a Research Cluster, to facilitate exchange of faculty, research scholar and students, to associate in research initiatives and to undertake all related activities.**



Article 1 – Definitions

In this MOU, the following terms shall have the meanings provided:

1. Exchange Period – the period during which a student who participates in the exchange programme under this MOU, which period shall be decided on case-to-case basis.
2. Exchange Student – a student, including research scholar, who participates in the exchange programme under this MOU.
3. Faculty Member – a Faculty who is on the teaching staff of any one of the parties signing this MOU.
4. Home Institution – the Institution of legal education in which a respective Exchange Student or Faculty Member is originally enrolled.
5. Host Institution – the Institution of legal education to which a respective Exchange Student or Faculty Member is attached for the duration of Exchange Period.
6. Research Centre – The Centre imparting doctoral education leading to the Ph.D. degree of the Goa University of either of the parties signing this MOU.

Article 2 – Scope

1. All students from the undergraduate, postgraduate programmes and doctoral programmes of **VMSIHE** and **VMSCCL** will be considered as qualifying students for the purpose of exchange.
2. A pre-decided number of Exchange Students, each at the undergraduate level, post graduate level and doctoral level, can be sent to the partner institution every academic year.
3. Sharing of resources, collaborative research initiatives and freedom of research scholars from home institution to undertake advanced legal studies the host institution will mutually benefit Research Centers if both **VMSIHE** and **VMSCCL** forming a Research Cluster.

Article 3 – Application



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1. An Exchange Student is enrolled at his/her Home Institution and will not, by virtue of this MOU, be regarded as a candidate for a degree of the Home Institution.
2. The institutional rules and regulations involved for the award of the degree will be those of his/her home institution.

Article 4 – Enrolment, Attendance and Assessment

1. An Exchange Student is permitted to enroll at the Home Institution know any course, but enrolment is subject to admission requirements, course schedule and capacity constraints. The enrolment shall be subject to written acknowledgements from the Principals of both Institutions.
2. The Exchange Student must attend all courses for which he/she is enrolled, by fulfilling the attendance requirements as laid down by the Goa University, provided that 'attendance' shall mean 'attendance' for all curricular and related institutional hours provided by the Host Institution.
3. An Exchange Student who has successfully completed courses at the Host Institution will obtain credits for the course(s) undertaken, and in case of the undergraduate programmes, the same will begin to apply after the commencement of the credit system.

Article 5 – Student's Obligations

1. An Exchange Student shall pay tuition and other fees at his/her Home Institution during the relevant Exchange Period. No tuition fees and other fees shall be payable to the Host Institution.
2. The Home Institution or the Host Institution may facilitate the exchange of students and provide them a stipend or any other such concessions.
3. An Exchange Student shall have no claim if any nature against the Home Institution and/or against the Host Institution in respect of any act, deed or thing done in pursuance of this MOU. The Exchange Student shall before opting for the programme, sign the necessary declaration in this respect.



Article 6 – Regulations of Host Institution

During the exchange period, all the Exchange Students are subject to the academic rules and discipline of the Host Institution, as amended from time to time.

Article 7 – Faculty Member Mobility

Whenever either of the parties hereto have a specific interest in involving members of the faculty of the other institution in their special lecture series, seminars, and any other programmes and initiatives, all efforts will be made to make it possible, for which the expenses shall be borne by the concerned inviting party to the extent possible.

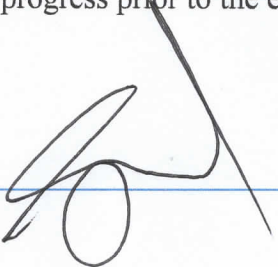

Article 8 – Research Cluster, Promotion of Academic Programme, Resource sharing and Joint Initiatives

1. Both parties agree to promotion of collaborative Research through their research centers as a Research Cluster, as also promoting of its academic programmes, exchange of e-resources and other library resources, including through webinars, presentations by way of video conferencing and other such means.
2. Both parties shall explore organizing joint seminars/webinars, workshops, conferences, and allied activities and other such events, at State, National and International level at a venue as mutually agreed upon, (with prior discussions and agreement by Principals of both VMSIHE & VMSCL) for which expenses will be shared equally, unless there is a proposal to the contrary.

Article 9 – Duration and Termination

1. The MOU shall be effective for tenure of 3 year from the date of signing the MOU by both the parties.
2. Either party may, in its absolute discretion, terminate the MOU by giving written notice of an intention to terminate at least two months prior to the effective date of termination.
3. Termination will not affect any exchanges already in progress prior to the effective date of termination.



Article 10 – Amendments

Any alteration or amendment to this MOU must be made in writing and agreed and accepted by both parties.

Article 11 – Applicable Law

Disputes arising out of or related to this MOU shall be resolved amicably. Disputes with respect to a particular Exchange Student shall be viewed and resolved in accordance with mutual agreement of Principals of both the institutions.

IN WITNESS WHEREOF, the undersigned have executed this MOU, on the day first above written.

For and on behalf of

For and on behalf of

by and between

**V. M. Salgaocar Institute of International
Hospitality Education**

**Devi Sharvani Education Society's
V. M. Salgaocar College of Law**

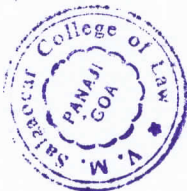
By: _____

**Prof. Irfan Mirza, CHE.
Director/Principal**



By: _____

**Dr. Shaber Ali
Officiating Principal**



**V. M. Salgaocar College of Law,
Miramar, Panaji - Goa**





Date: 27th March 2024

To

Professor Irfan Mirza

Director

V.M. Salgaocar Institute of International Hospitality Education

Manora Raia - Salcete

Goa

Subject: Association Between Skal International Goa and V.M. Salgaocar Institute of International Hospitality Education

Dear Professor Mirza,

Greetings!!!!

Over the past 5 years Skal International -Goa has been pleased to be associated with V.M. Salgaocar Institute of International Hospitality Education by conducting **Guest Lectures for the students and organising technical visits to hotels & breweries.**

For the new academic year, Skal International -Goa would like to further extend its cooperation and provide opportunities for its members to meet their shared social responsibilities towards education.

Going forward, Skal International -Goa would like to engage with V.M. Salgaocar Institute of International Hospitality Education to identify areas of student internship and industry-based assignments. We will also continue to identify and organize Expert/ Guest lecture & field visits.

Thanking you and look forward to a fruitful association

Yours Faithfully

For Skal International -Goa

A handwritten signature in blue ink, appearing to be 'Vivek Kerkar', written over a horizontal line.

Vivek Kerkar -President